

CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

WashingtonFirst Bankshares, Inc. and its wholly-owned bank subsidiary, WashingtonFirst Bank

Point of Contact:	Leroy Morris	RSSD: (For Bank Holding Companies)	3922466
UST Sequence Number:	554	Docket Number: (For Thrift Holding Companies)	
CPP/CDCI Funds Received:	13,475,000	FDIC Certificate Number: (For Depository Institutions)	57696
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	
Date Funded (first funding):	January 30, 2009	City:	Reston
Date Repaid ¹ :	N/A	State:	Virginia

¹If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).

☒ **Increase lending or reduce lending less than otherwise would have occurred.**

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☒ **To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).**

The infusion of CPP capital increased lending across all loan types consistent with the bank's strategic plan and its existing portfolio.

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☐ Increase securities purchased (ABS, MBS, etc.).

☐ Make other investments.

☐ Increase reserves for non-performing assets.

☐ Reduce borrowings.

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☐ Increase charge-offs.

☐ Purchase another financial institution or purchase assets from another financial institution.

☐ Held as non-leveraged increase to total capital.

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What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

As a result of the CPP capital investment, WashingtonFirst Bank avoided curtailing its lending activities. Without the additional capital the Bank would have been compelled to restrict new lending activities substantially. In addition, the capital infusion allowed the Bank's parent company to avoid raising additional capital at potentially unfavorable terms and pricing levels.

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What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?

WashingtonFirst Bank offers a comprehensive range of financial products and services principally to small and medium sized businesses and their associated professionals in the Washington, DC metropolitan market area. With the infusion of the CPP capital, WashingtonFirst was able to continue to be an active lender and provider of financial services to its target customers in that market. The Bank's loans increased from \$272 million at December 31, 2009, to \$330 million at December 31, 2010. Such growth would not have been possible without the CPP investment.

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Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.